

# **CURRICULUM VITAE**

## **FOR**

### **Dr MICHAEL ANGELO MLAUZI**

#### **1. PERSONAL DETAILS**

- |     |                     |                                                                  |
|-----|---------------------|------------------------------------------------------------------|
| 1.1 | Name                | : Michael Angelo Mlauzi                                          |
| 1.2 | Date of Birth       | : 30-11-63                                                       |
| 1.3 | Gender              | : Male                                                           |
| 1.4 | Nationality         | : Zimbabwean                                                     |
| 1.5 | National I.D. No.   | : I D 6311306000188                                              |
| 1.6 | Religion            | : Christian                                                      |
| 1.7 | Residential Address | :No. 10 Paramount Flats<br>Box 6146<br>Mbabane<br><br>Swaziland  |
| 1.8 | Contact Telephone   | : 00268-76943851 Swaziland                                       |
| 1.9 | E.Mail              | : <a href="mailto:mikangel55@gmail.com">mikangel55@gmail.com</a> |

## **(b) EDUCATIONAL QUALIFICATIONS**

O' and A' levels

### **MAJOR QUALIFICATIONS**

- 2.0 Doctorate – Strategic Management and Leadership - USA
- 2.1 Masters in Business Administration (MBA) UK.
- 2.3 Business Leadership (Honours) UK
- 2.4 Business Studies (Institute of Management)
- 2.5 Diploma in Sales Management and Marketing (UK)
- 2.6 Diploma in Book keeping and Accounting (ICS)
- 2.7 Diploma in Personal Management (ICS)
- 2.8 Certificate in Business Studies (Institute of Management)
- 2.9 Associate- Institute of Marketing Management (RSA)
- 2.10 Associate – Institute of Marketing Management
- 2.11 Associate – Institute of Personnel Management

## **3 COMPETENCE AND CAPABILITY STATEMENT**

**Dr Mike Angelo** has a rich and extensive industry experience, mostly in the Petroleum sector both in local, as well as overseas. He has conducted various seminars and workshops in the areas of Corporate Governance, Organizational Behaviour, Human Resources, Change Management, Management and Business Ethics and Performance Management systems.

Dr. Mike is presently working as a permanent faculty in the discipline of Economics and Commerce at the Midlands State University in Swaziland. His overall association with the same institute has extended over six years. He is widely travelled and has always believed in sharing his corporate experiences with his students and associates in highly rewarding interactive class discussions.

Dr Mike Angelo has conducted training workshops and seminars for various management Institutes. He also conducted workshops in Canada, Malaysia and Indonesia, but just to mention a few. In addition to training, he has provided consultancy to a number of corporate clients in the industry.

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A reputable business leader and Administrator in building team work to achieve goals and objectives of the business and a facilitator for executive and general management development programs.

Facilitated at International Management Development Centre for HIPC Nations institute, MDPI, Kwasa International Development and Consulting Centre, Indonesia Development Institute of Management (Malaysia and Indonesia – Bali Island) and AMADI on International courses and currently a lecturer for the MBA program with Midlands state University in Swaziland.

### **Consultancy Duties:**

#### **International Management Development Centre for HIPC Nations institute**

January 2014 Ministry of Local Government, Zanzibar

Program: Enhancing local Government delivery Service

: Projects Management

Duration: 3 weeks

#### **International Centre for Capacity Development (ICCD) Midrand, Cape town, RSA**

February 2014: Ministry of Finance Dar es Salaam, Tanzania

Program: Public Service Management

: Performance Management systems and Indicators

Duration: 2 weeks

#### **Development Training Institute (DTI)**

November 2013: Ministry of Local Government, Uganda

Program: Human Resources and

: Public Performance Management Systems

Duration: 3 weeks

### **International Management Development Centre for HIPC Nations institute**

October 2013: President's Office, Dar es Salaam, Tanzania

Program: Advanced Human Resources Management

: Corporate Governance

Duration: 3 weeks

### **African Institute of Management Science (Aims) Accra, Ghana**

March 2012 : Ministry of local Government

Program : Leadership Development programs for the public sector

: Strategic change Management

: Reframing Organizations

Duration : 3 weeks

### **International Centre for Capacity Development (ICCD) Midrand, Cape town, RSA**

July 2011 : President's Office Uganda

Program : Strategic Change Management

: Participating planning, Monitoring and Evaluation

Duration : 3 weeks

### **Desenvolvimento e Treinamento Internacional, Maputo, Mozambique**

August 2010 : Ministry of local Government

Program : Corporate Governance and Organizational Development

: Process Improvement, Sigma Six and Emotional Intelligence

Duration : 3 weeks

### **Development Training Institute (DTI)**

July 2009: Tanzania Petroleum Development Corporation, Dar es Salam, Tanzania

Program: Project management

: Performance Management systems and process Improvement

Duration: 2 weeks

### **Foundation for Development International Africa (FIDA)**

September 2009 : Ministry of Finance, Procurement Division Dare-a Salam, Tanzania

Program : Procurement Management Guidelines

: Fraud presentation Detection and Control

Duration : 3 weeks

Facilitated on the following courses:

1. General Administration
2. Strategic Management
3. Corporate and Project Planning
4. International Marketing
5. Leadership Skills
6. Corporate Governance
7. Procurement Management
8. Human Resources
9. Team Building and Time Management
10. Organizational behavior
11. Supply Chain Management

- 12. Performance Management systems – Public service delivery
  - 13. Public Relations and Communication skills
  - 14. Coordinating and Implementation of HIV and AIDS
  - 15. Conflict Management and Procurement
  - 16. Promoting Integrity and Fighting corruption in Public Procurement
- And any other management courses tailor-made for the organizations.

Supervise MBA students on their dissertation research projects

Held workshops for service station dealers and trained fuel pump attendants to handle the product well and improve pump sales on the forecourt.

Workshops on customer service and site cleanliness

On consultant grounds, appraised Engen Oil company Head Office in Cape town to upgrade Coopers Service Station in Mbabane. The project was approved and work has been completed.

### **CAREER OBJECTIVES AND VALUE**

To associate with a progressive dynamic organization that will utilize my academic qualifications and professional experience. Areas of specific interest include Marketing, training and Development of human resources, Strategic leadership development as well as Performance Management systems.

### **CAREER PROFILE**

- a. A result-oriented and well self-motivated individual, who sets high standards and will work tenaciously to achieve them, a principled, dependable, thorough, organized and goal-oriented person.
- a. Business & Management Lecturer and International Business consultant

Dr Mike combines a strong academic background with extensive experience in the business sector, including a number of years' managerial experience with Chevron and Comoil fuel companies. Michael holds Diplomas in Business Studies, Business Leadership, Personnel Management, Marketing and Sales Management, Masters in Administration degree (MBA) and PhD in Strategic Management and Leadership.

Michael enjoys the Association membership with the Institute of Marketing Management (RSA) and Institute of Personnel Management (IPM).

Michael is experienced in developing and delivering high quality programs. He lectures a variety of business subjects including Strategic Management, Corporate Governance, International Marketing, Human Resources Management, Leadership skills, Project Management, Organizational Behaviour and brings a wealth of practical experience to his teaching practice. He has conducted Business seminars in Botswana, Canada, Malawi, Malaysia, Indonesia- Bali island, Tanzania, South Africa, Swaziland and Zimbabwe. Currently, Michael is a lecturer with the Midlands State University in Swaziland.

#### **4 EMPLOYMENT HISTORY**

|          |                                             |
|----------|---------------------------------------------|
| Employer | Midlands State University (Amadi) Swaziland |
| Period   | January 2009 to Date                        |
| Position | Senior Lecturer                             |
| Faculty  | Commerce                                    |
| Employer | : Comoil (Private) Limited                  |
| Period   | : December 2000-2007                        |
| Position | : Retail Manager                            |

##### **Duties**

Reporting to the Director

- Development of service stations network countrywide
- Evaluation and Recommendation of new sites
- Implementation of marketing and sales strategies
- Management of Dealers workshop and training forecourt pump attendants

- Liaising with the local authorities over lease of purchase of land
- Train sales representatives to improve sales volumes per site
- Handled all administrative work for the company with regards to the Retail and Commercial department
- Administered fuel deliveries from the depot to retail sites
- Administered fuel depot stocks to avoid running out

**(b) Employer : Chevron-Caltex Oil Zimbabwe (Private) Limited**

Period : November 1998 – 31 July 2000

Position : Senior Retail Marketing Analyst

#### **Duties**

Reporting to the Retail Manager

- Handle all Retail administrative work including legal real estate, RPTF issues.
- Handle loans and advances including retail rental portfolios
- Monitor new investment and controls on-going projects budget
- Develop and keep updated all Retail statistical sales data
- Assist in company organized promotional activities
- Responsible for Dealer selection
- Preparing service station economics for management decision
- Liaise with all Chevron internal departments, Local Authorities, Government Ministries and Administrative Courts of Zimbabwe on retail matters

**(c) Period 1992 – 1997 Retail Sales Representative**

## Duties

Reporting to the Retail Manager :

- Collection of outstanding accounts in liaison with the Credits department
- Liaising with Dealers and offering advice on selling motor oil products and improving the outlook of service stations
- Assisting Dealers in setting objectives and facilitating training of forecourt attendants and Dealers ensure that the set objectives are attained
- Participating in promotions in the appropriate zone
- Evaluating and making recommendations on new sites for service station
- Liaison with Operations Department on fuel deliveries, pump service and outside contractors

| (d) | <u>Period</u> | <u>Department</u>    | <u>Position</u>            |
|-----|---------------|----------------------|----------------------------|
|     | 1990-1992     | Retail               | Junior Marketing Assistant |
|     | 1987-1989     | Finance & Accounting | Cashier                    |
|     | 1984-1986     | Finance & Accounting | Stock control Clerk        |

5     **HOBBIES**     :     Play golf, Long Tennis and Table tennis

6.     **REFERRIES** :     Mr W. Munaki  
                                 Co-ordinator  
                                 Cell. 00268-76432252  
                                 Amadi College  
                                 Mbabane  
                                 **SWAZILAND**  
                                 **Mr Fredrick Ndiriwepi**  
                                 Cell. 00268-76022550

Mbabane  
SWAZILAND